



May 11, 2007

Florida Insurance Consultants  
510 N. Sunset Drive  
Monticello, FL 32344

To Whom It May Concern:

We have been associated with Florida Insurance Consultants for 15 years and have always found them to be very helpful and always looking out for our best interest in regards to our Worker's Comp coverage.

We were one of the first recipients of the Retro Dividend Program offered through the carrier they placed us with. Each year, we look forward to our retro dividend with excitement when Tom Folsom calls and says he is coming with our refund for the year. In fact, our dividend covers the previous three years.

Tom has always been very helpful when we have questions about our Worker's Comp coverage. He is always willing to guide us through any claims we may have and offers suggestions in regard to the correct path to take.

I would enthusiastically recommend Florida Insurance Consultants and Tom Folsom to anyone needing Worker's Comp coverage.

Sincerely,

A handwritten signature in black ink that reads "Doug Brock".

Doug Brock  
CEO

Brock Lawn and Pest Control, Inc.