



LEON ADVOCACY & RESOURCE CENTER, INC.

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850-422-0355 • Fax: 850-422-0824

May 24, 2007

Chris Smith
Florida Insurance Consultants
510 North Sunset Drive
Monticello, FL 32344

Dear Chris:

I wanted to take a minute and say "thank you" for your service to our agency. As our agent for the past three years, you have distinguished yourself by the excellent job you have done on our behalf. Your counsel and support is welcome relief to the challenges I face as an executive of a not-for-profit, especially in the area of Workers' Compensation insurance.

You have provided cost saving strategies and guided us through confusing Workers' Comp issues. I believe the special plan option you recommended for the 2007-2008 coverage year will be of particular benefit. We had never received money back on our insurance plan until you came along, but in the time you have worked with us, we have received dividend checks totaling \$11,875.15.

Thanks again for all the services you have provided and your availability and quick response to any of our questions or concerns. I look forward to many successful years ahead.

Sincerely,

Phillip Hall
Executive Director / C.E.O.