

July 30, 2007

Florida Insurance Consultants

510 N. Sunset Drive  
Monticello, FL. 32344

Dear Chris,

Our company would like to take a minute to "thank you" for all that Florida Insurance Consultants have contributed to our business. Chris Smith has been an imperative role in financially aiding this company through his gifted approach .to Worker's Comp insurance.

It is extremely refreshing to receive such merited expertise through the everyday challenges that a business owner faces. We truly believe that Florida Insurance Consultants would successfully help any business lower workers' comp cost and premiums to employers due to their unsurpassed knowledge of Workers' Comp insurance,

Before we became partners with Florida insurance Consultants, our company was paying 24% of our payroll for Worker's Comp. With the help of Chris, we initially lowered that rate to 6% and are currently at an all-time low of 6%. Thanks to Chris's assistance in reviewing our most recent audit, our company continues to save, *We* are confident in recommending Florida Insurance Consultants because we truly believe there is no better Workers Comp agency in Florida

Sincerely.

A handwritten signature in black ink that reads "Allison Small". The signature is written in a cursive, flowing style.

Allison  
Small  
President